



 **kaviza**
VDI-in-a-box™

Kaviza earns praise for breaking VDI barriers

- Kaviza: easy, affordable virtual desktops
 - Simple: Easy, intuitive for desktop IT
 - Affordable: Immediate ROI, costs less than PCs
 - No shared storage or expensive infrastructure
 - Grid Architecture: Robust, scales on-demand
 - Open: Supports multiple hypervisors & protocols
- Awards & Industry recognition

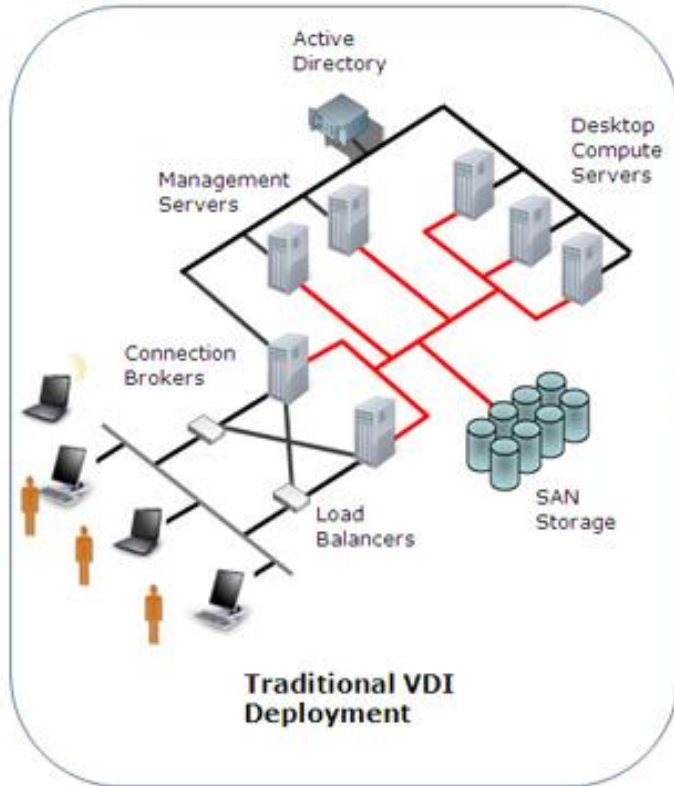


"If you struggle to integrate various desktop virtualization technologies and are seeking quick easy deployment, check out Kaviza VDI-in-a-box – an all-in-one, cost-effective deployment solution."

-Mark Margevicius,
Cool Vendors in Client
Computing, 2010, Gartner

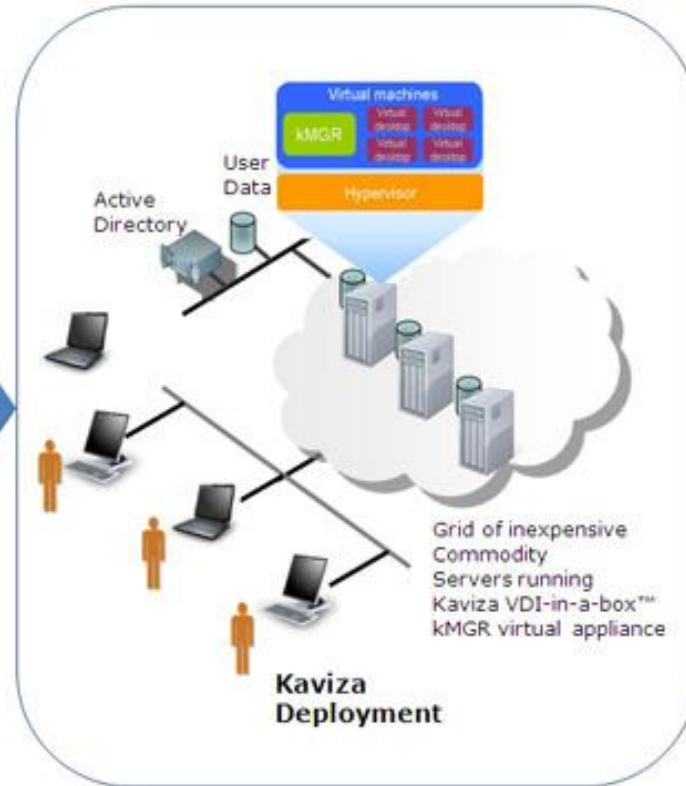
Kaviza: Eliminates VDI Cost, Complexity

Kaviza simplifies VDI



Traditional VDI:

- Many moving parts
- Requires shared storage

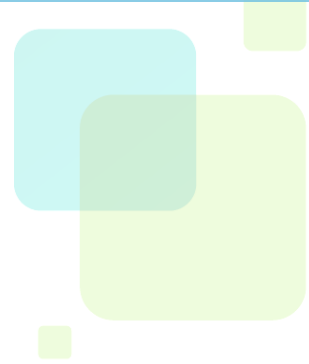


Kaviza VDI:

- All-in-one turnkey appliance
- HA without shared storage

Kaviza: Eliminates VDI Cost, Complexity

	First Generation VDI	Kaviza
Storage	Expensive shared storage, SAN	Requires just inexpensive direct attached storage
Servers	Multiple high-end management and compute servers with FC HBA cards	Inexpensive commodity servers - do not need separate management servers
Network	High-speed interconnects between servers	Inexpensive, existing Ethernet is sufficient
Distributed topology	Not possible - designed for centralized deployment only	Flexible - servers can be distributed across sites and still managed centrally
IT expertise	Virtualization, Server, SAN & desktop expertise required	Desktop expertise is all that is needed
Datacenter needs	Extensive footprint, power and cooling.	Minimal footprint - commodity servers
Deployment size	Not cost-effective for deployments under a thousand	Immediate ROI on deployments of 25 desktops and up
Budget allocation	Requires sizable upfront capital investment	Fits within a PC refresh budget



Total cost per desktop is less than \$500

Component	Cost
Commodity server	\$100
Kaviza VDI-in-box™ with Citrix HDX (per Concurrent User, \$125 w/RDP)	\$160
MSFT VDA	\$0 - \$100
Hypervisor (XenServer or ESX)	\$0 - \$50
TOTAL	\$260 - \$410



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